






Öhman

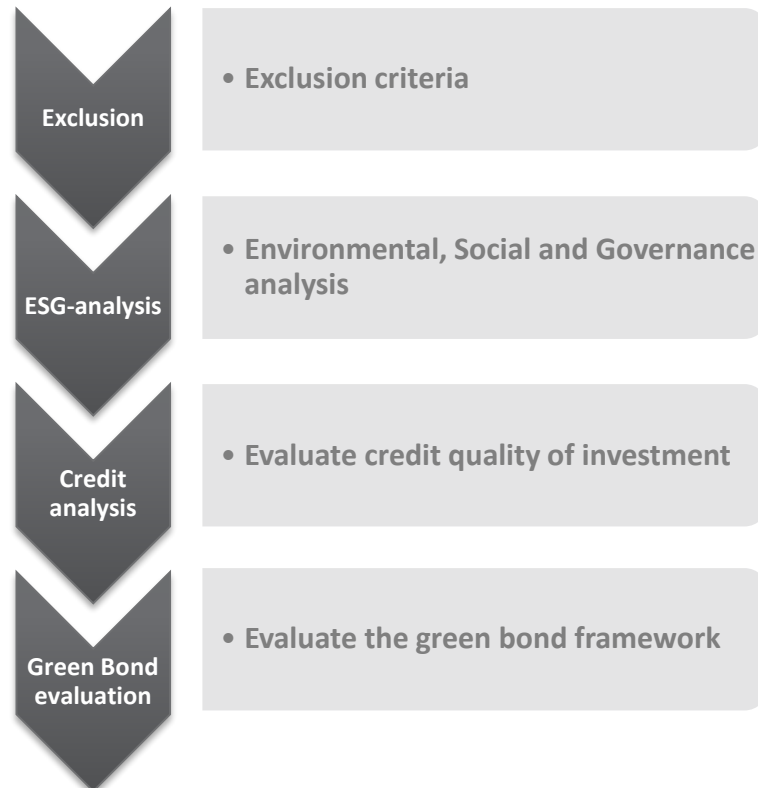
FAIR VALUES SINCE 1906

Öhman

<p>Founded 1906</p>		<p>Independent asset manager. Privately owned corporation</p>
<p>AUM SEK 81bn, USD 10bn</p>		<p>Managing equity and fixed income products. Half of AUM in equities and half in fixed income products</p>
<p>Our clients</p>		<p>Institutional capital and private wealth clients</p>
<p>Pioneer in responsible investments</p>		<p>Managing ethical funds since 1990's Signatory of PRI and Green Bond Principles</p>
<p>Today</p>		<p>Awards: Morningstar: "Best Swedish Fixed Income House 2017" Söderberg&Partner: "Sustainable Investor of the year, 2017"</p>

Rigorous investment process in Green Bonds

OVERVIEW OF GREEN BOND EVALUATION



If all the above level of analysis is satisfactory the green bonds is included in the portfolio

DETAILS

Exclusion criteria support our clients valuation and investment policies

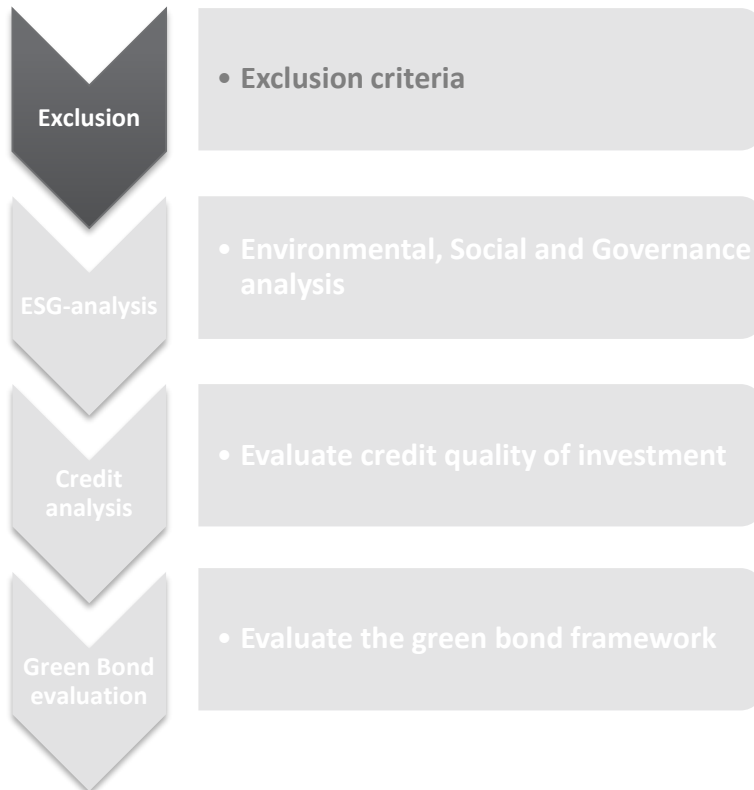
ESG-analysis is conducted on the issuer level. Analysis show that corporations that evaluate and integrate ESG-risk and opportunities into their business model have better risk-adjusted return

Credit analysis of the issuer is the fundamental part of our investment process. Investment occur in issuers our analysis show have ability to repay debt.

Only after an issuer has scored positive in the ESG and credit analysis, do our team evaluate the green bond framework and second opinion. An investment take place when we view the green bond delivers positive impact.

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EXCLUSION CRITERIA



If all the above level of analysis is satisfactory the green bonds is included in the portfolio

EXCLUSIONS

Exclusion criteria support our clients valuation and investment policies

No investments in:

Issuers who do not follow the UN Global Compact

Weapons

Pornography

Tobacco

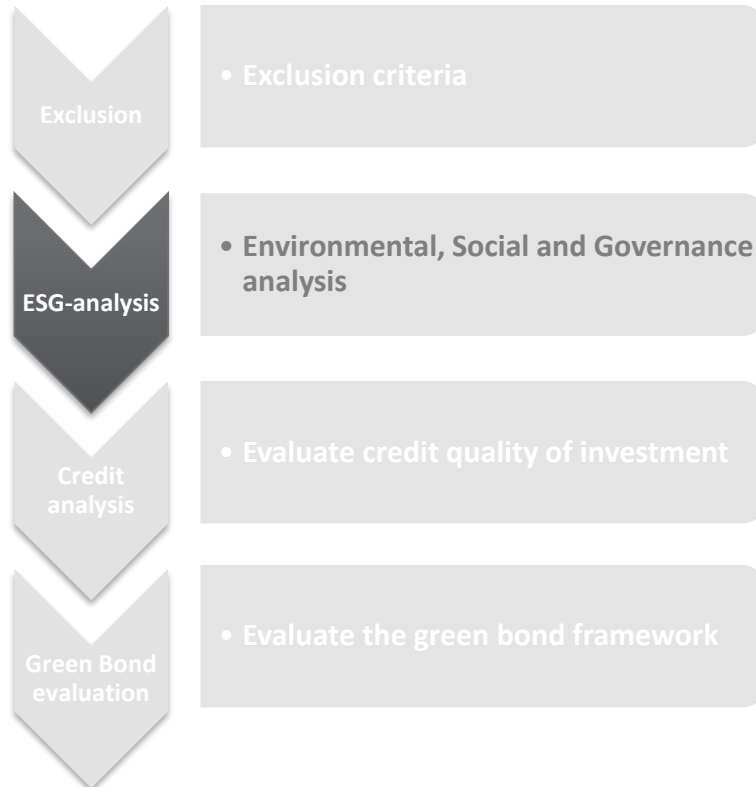
Alcohol

Gambling

Fossil Fuels

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ESG ANALYSIS OF ISSUER



If all the above level of analysis is satisfactory the green bonds is included in the portfolio

ESG ANALYSIS

ESG-analysis is conducted to evaluate a corporation or issuers most material risks.

ESG-analysis is conducted on the issuer level. Analysis show that issuers that actively evaluate and integrate ESG-risk and opportunities into their business model have better risk-adjusted return

Work together with



SUSTAINALYTICS

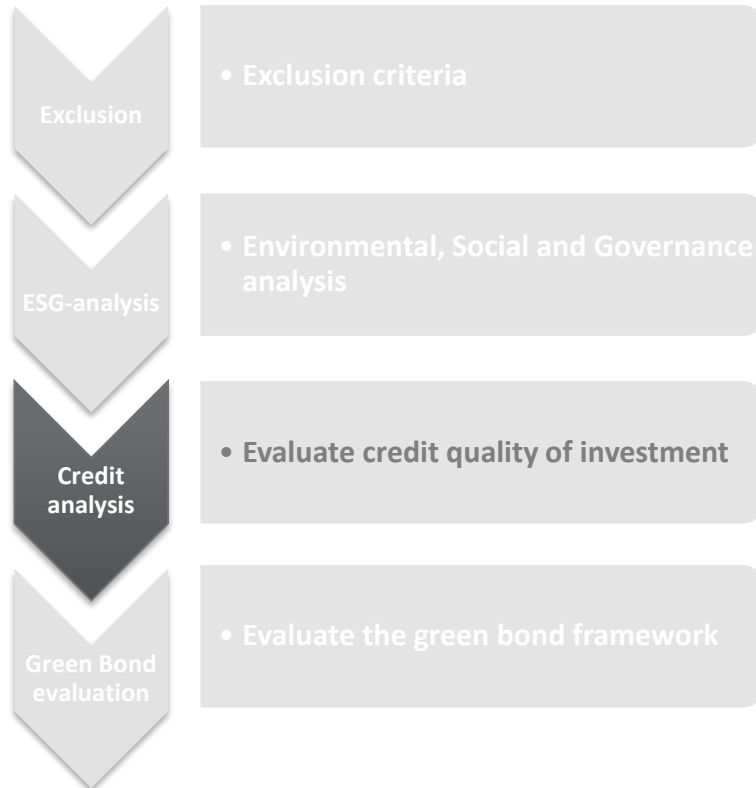
Sustainalytics have 120 analyst dedicated to ESG-analysis and cover 4,500 companies globally

ESG-analysis based on:

***Preventing work; policy and implementation of policies
Reporting and transparency; Reporting according to GRI, CDP
Evaluation of any incidents and controversies***

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CREDIT ANALYSIS



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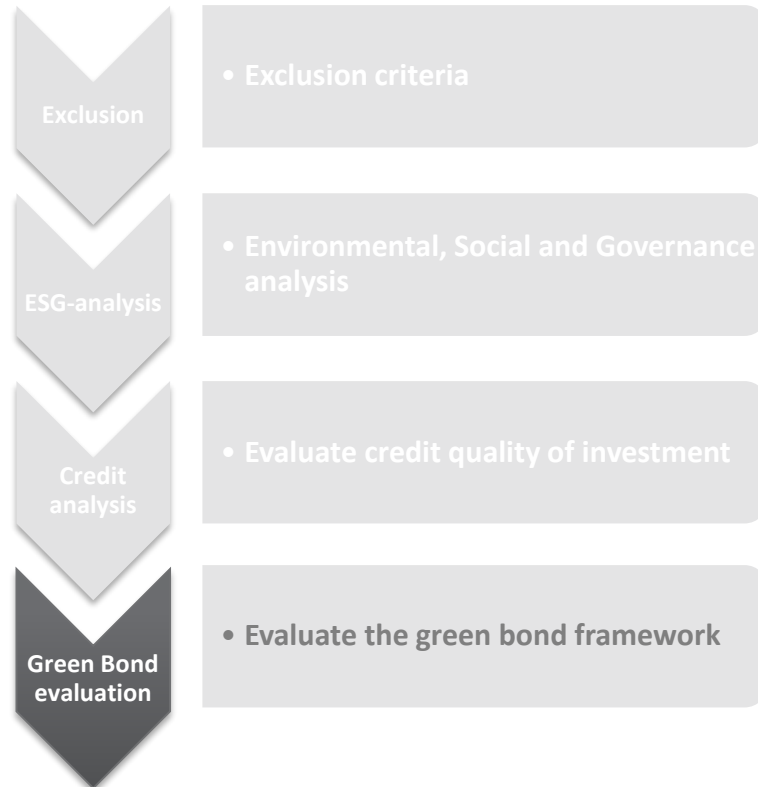
INTERNAL CREDIT ANALYSIS



Business risk	Industri	Documentation risk	Term sheet
	Counterparties		Covenants
	Management		Call-features
Financial risk	Cash flow	Assets	Balance sheet
	Balance Sheet		Valuation
	Profit & Loss statement		

Rigorous investment process in Green Bonds

GREEN BOND EVALUATION



If all the above level of analysis is satisfactory the green bonds is included in the portfolio

EVALUATION

After an issuer has scores positive in the ESG and credit analysis, our team evaluate the green bond

Evaluate the Green Bond Framework

A requirement green bonds have a second opinion.

Our expertise is in credit analysis, we rely on second opinion providers to ensure the green bond project can deliver on the environmental benefits.

Bridging the gap

What hinders investment flows into Chinese green bonds?

- 1. Fear of financing clean coal**
 - Investment mandates do not allow financing of fossil fuels
- 2. Knowledge gap:**
 - Lack of knowledge of Chinese green bond market
 - Lack of knowledge of Chinese issuers

Suggestions to facilitate international capital flows to Chinese green bonds

- 1. Harmonizing green bond framework**
 - Work in progress
- 2. Strengthening international collaboration further**
 - Very encouraging Chinese actors are members of Green Bond Principles and Bank of China was elected on the Green Bond Principles executive committee